

PUBLIC WORKS & UTILITIES COMMITTEE


13-0088R

RESOLUTION AWARDING A CONTRACT TO ALTEC INDUSTRIES, INC., FOR THE PURCHASE AND DELIVERY OF A COMPLETE AERIAL BUCKET TRUCK FOR PUBLIC WORKS AND UTILITIES IN THE AMOUNT OF \$170,239.05.

CITY PROPOSAL:

RESOLVED, that the proper city officials are hereby authorized to award a contract to Altec Industries, Inc., for the purchase and delivery of one complete aerial bucket truck, an Altec Model AT40M/P articulating telescopic aerial device with fiberglass body and cab and chassis, for public works and utilities, in accordance with city-approved specifications, the vendor's proposal, and vendor's official bid of \$159,288.00 plus \$10,951.05 sales tax for a combined total amount of \$170,239.05, terms net 30, FOB destination, payable from Street Lighting Utility 550, Dept./Agency 120 (Public Administration), Object 5580 (Capital Equipment).

Approved:



Department Director
Purchasing Agent DW

Approved for presentation to council:



Chief Administrative Officer

Approved as to form:



Attorney

Approved:



Auditor

STATEMENT OF PURPOSE: The resolution authorizes the purchase of a complete aerial bucket truck with fiberglass body and cab and chassis from Altec Industries, Inc., for a total of \$170,239.05. This new unit will be used by public works and utilities crews and replace unit 8940 in the street lighting utility.

The purchasing division posted the original request for bids January 15, 2013, on the city's website and received three responses by the closing date. The purchasing agent and city staff evaluated the three proposals and took the following actions:

- Rejected the low bid from Truck Utilities, Inc., because it did not meet posted city-approved specifications.
- Recommended the next low bid from Altec Industries, Inc., which did meet posted city-approved specifications.

Altec Industries, Inc., headquartered in Birmingham, Alabama, has an operations center and sales manager in Duluth, Minnesota.

BID TABULATION BID NO. 13-0070 AERIAL BUCKET TRUCK BIDS OPENED 02/05/2013		
Vendor	City/State)	Base Bid
Truck Utilities, Inc.	St. Paul, Minnesota	\$156,745.00 *
Altec Industries, Inc.	Duluth, Minnesota	\$159,288.00
ABM Equipment & Supply, LLC	Hopkins, Minnesota	\$176,375.32

*Low bid was rejected because it was not compliant with city-approved specifications.

Requisition No. 13-0070